

Appendix No. 3.1 : Commercial Offer Prices

– Mud Pump Liners

Bidders Name:

1. Mud pump's liners

NOTICE: All prices includes short notice delivery – up to 21 days (delivery terms: Incoterms 2020 DDP, POLAND (VAT excl.), detailed addresses in the table below, point 2 of the Commercial Offer).

Gardner Denver PZ 7

No.	Item description	Manufacturer part number	Estimated Q-ty per year	Manufacturer	Net price per unit [PLN/EUR/USD ¹]	Total value year [PLN/EUR/USD ¹]	Estimated Q-ty three years	Total value three years [PLN/EUR/USD ¹]
9.	Ceramic Liner 6 1/2"	.....	12	.....	.....	.....	36	.....
10.	Ceramic Liner 6"	.....	12	.....	.....	.....	36	.....
11.	Ceramic Liner 5 1/2"	.....	12	.....	.....	.....	36	.....
12.	Ceramic Liner 5"	.....	12	.....	.....	.....	36	.....
	Total net value year:					.....	Total net value 3 years:	.....

¹Offer in USD/EURO will be converted according to the exchange rate on the date of offer submission (average rate published by Narodowy Bank Polski, table A).

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Date and Signature of Bidders
Authorized Person

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Bidder Company Stamp

Gardner Denver PZ 8 / PZ 9

No.	Item description	Manufacturer part number	Estimated Q-ty per year	Manufacturer	Net price per unit [PLN/EUR/USD ¹]	Total value year [PLN/EUR/USD ¹]	Estimated Q-ty three years	Total value three years [PLN/EUR/USD ¹]
5.	Ceramic Liner 6 1/2"		12				36	
6.	Ceramic Liner 6"		24				72	
7.	Ceramic Liner 5 1/2"		24				72	
8.	Ceramic Liner 5"		12				36	
	Total net value year:						Total net value 3 years:	

¹Offer in USD/EURO will be converted according to the exchange rate on the date of offer submission (average rate published by Narodowy Bank Polski, table A)

Date and Signature of Bidders
Authorized Person

Bidder Company Stamp

National 9P100/10P130

No.	Item description	Manufacturer part number	Estimated Q-ty per year	Manufacturer	Net price per unit [PLN/EUR/USD ¹]	Total value year [PLN/EUR/USD ¹]	Estimated Q-ty three years	Total value three years [PLN/EUR/USD ¹]
9.	Ceramic Liner 6 1/2"		18				54	
10.	Ceramic Liner 6"		18				54	
11.	Ceramic Liner 5 1/2"		18				54	
12.	Ceramic Liner 5"		12				36	
	Total net value year:						Total net value 3 years:	

¹Offer in USD/EURO will be converted according to the exchange rate on the date of offer submission (average rate published by Narodowy Bank Polski, table A)

Date and Signature of Bidders
Authorized Person

Bidder Company Stamp

F-800 / F-1000

No.	Item description	Manufacturer part number	Estimated Q-ty per year	Manufacturer	Net price per unit [PLN/EUR/USD ¹]	Total value year [PLN/EUR/USD ¹]	Estimated Q-ty three years	Total value three years [PLN/EUR/USD ¹]
13.	Ceramic Liner 6 1/2"		18				54	
14.	Ceramic Liner 6"		18				54	
15.	Ceramic Liner 5 1/2"		18				54	
16.	Ceramic Liner 5"		9				27	
	Total net value year:						Total net value 3 years:	

¹Offer in USD/EURO will be converted according to the exchange rate on the date of offer submission (average rate published by Narodowy Bank Polski, table A).

Date and Signature of Bidders
Authorized Person

Bidder Company Stamp

Bomco F-1600

No.	Item description	Manufacturer part number	Estimated Q-ty per year	Manufacturer	Net price per unit [PLN/EUR/USD ¹]	Total value year [PLN/EUR/USD ¹]	Estimated Q-ty three years	Total value three years [PLN/EUR/USD ¹]
17.	Ceramic Liner 6 1/2"		24				72	
18.	Ceramic Liner 6"		24				72	
19.	Ceramic Liner 5 1/2"		24				72	
20.	Ceramic Liner 5"		18				54	
	Total net value year:						Total net value 3 years:	

¹Offer in USD/EURO will be converted according to the exchange rate on the date of offer submission (average rate published by Narodowy Bank Polski, table A).

Date and Signature of Bidders
Authorized Person

Bidder Company Stamp

IDECO T1300

No.	Item description	Manufacturer part number	Estimated Q-ty per year	Manufacturer	Net price per unit [PLN/EUR/USD ¹]	Total value year [PLN/EUR/USD ¹]	Estimated Q-ty three years	Total value three years [PLN/EUR/USD ¹]
21.	Ceramic Liner 6 1/2"		12				36	
22.	Ceramic Liner 6"		12				36	
23.	Ceramic Liner 5 1/2"		12				36	
24.	Ceramic Liner 5"		9				27	
	Total net value year:						Total net value 3 years:	

¹Offer in USD/EURO will be converted according to the exchange rate on the date of offer submission (average rate published by Narodowy Bank Polski, table A).

Date and Signature of Bidders
Authorized Person

Bidder Company Stamp

Bentec T1600 7500 psi

No.	Item description	Manufacturer part number	Estimated Q-ty per year	Manufacturer	Net price per unit [PLN/EUR/USD ¹]	Total value year [PLN/EUR/USD ¹]	Estimated Q-ty three years	Total value three years [PLN/EUR/USD ¹]
25.	Ceramic Liner 6 1/2"		6				18	
26.	Ceramic Liner 6"		6				18	
27.	Ceramic Liner 5 1/2"		6				18	
28.	Ceramic Liner 5"		3				9	
	Total net value year:						Total net value 3 years:	

¹Offer in USD/EURO will be converted according to the exchange rate on the date of offer submission (average rate published by Narodowy Bank Polski, table A).

Date and Signature of Bidders
Authorized Person

Bidder Company Stamp

Bentec T1600 7500 psi

No.	Item description	Manufacturer part number	Estimated Q-ty per year	Manufacturer	Net price per unit [PLN/EUR/USD ¹]	Total value year [PLN/EUR/USD ¹]	Estimated Q-ty three years	Total value three years [PLN/EUR/USD ¹]
29.	Ceramic Liner 6 1/2"		12				36	
30.	Ceramic Liner 6"		12				36	
31.	Ceramic Liner 5 1/2"		12				36	
32.	Ceramic Liner 5"		6				18	
	Total net value year:						Total net value 3 years:	

¹Offer in USD/EURO will be converted according to the exchange rate on the date of offer submission (average rate published by Narodowy Bank Polski, table A).

Date and Signature of Bidders
Authorized Person

Bidder Company Stamp

Oillwell A-850

No.	Item description	Manufacturer part number	Estimated Q-ty per year	Manufacturer	Net price per unit [PLN/EUR/USD ¹]	Total value year [PLN/EUR/USD ¹]	Estimated Q-ty three years	Total value three years [PLN/EUR/USD ¹]
33.	Ceramic Liner 6 1/2"		18				54	
34.	Ceramic Liner 6"		18				54	
35.	Ceramic Liner 5 1/2"		12				36	
36.	Ceramic Liner 5"		9				27	
	Total net value year:						Total net value 3 years:	

¹Offer in USD/EURO will be converted according to the exchange rate on the date of offer submission (average rate published by Narodowy Bank Polski, table A).

Discount for long notice delivery – up to 45 days

*please notice that this point will be one of the criteria for offer evaluation


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Date and Signature of Bidders
Authorized Person

Bidder Company Stamp

2. Exalo Drilling S.A requirements

	Bidder Offer	Exalo Drilling S.A. requirements.
We declare that we accept final version of Draft Sales Agreement.	YES	Mandatory to accept
Country of manufacturing:		Mandatory to provide
HS code:		Mandatory to provide
<u>Delivery terms: Incoterms 2020</u> <u>DDP, POLAND (VAT excl.)</u> 1. Zielona Góra : ul. Naftowa 3, 65-705 Zielona Góra 2. Libusza : ul. Kolonia 21/6, 38-306 Libusza 3. Piła: ul. Powstańców Wlkp. 167, 64-920 Piła	YES	Mandatory to accept
We accept MOQ (Minimum order value) set by the Buyer as 10 000\$. The minimum order value for offers submitted in another currency will be proportional and converted at exchange rates.	YES	Mandatory to accept
Successive Deliveries (delivery time): Short notice	up to 21 days	Mandatory to accept
Successive Deliveries (delivery time): Long notice	up to 45 days	Mandatory to accept
Validity of offer (days):	90 days	Mandatory to accept
Payment scheme:	After each delivery based on properly issued invoice. Paid within 30 days of invoice date	Mandatory to accept
Bidder Contact Person:		Mandatory to provide
Telephone number:		Mandatory to provide
E-mail address:		Mandatory to provide


 Date and Signature of Bidders
 Authorized Person


 Bidder Company Stamp