

Appendix No. 3.2: Commercial Offer Prices

–Spare Parts

Bidders Name:

1. Mud pump's spare parts

NOTICE: All prices includes short notice delivery – up to 21 days (delivery terms: Incoterms 2020 DDP, POLAND (VAT excl.), detailed addresses in the table below, point 2 of the Commercial Offer).

Gardner Denver PZ 7

No.	Item description	Manufacturer part number	Estimated Q-ty per year	Manufacturer	Net price per unit [PLN/EUR/USD ¹]	Total net value year [PLN/EUR/USD ¹]	Estimated Q-ty three years	Total net value three years [PLN/EUR/USD ¹]
1.	Liner gasket	.....	36	.....	.....	.....	108	.....
2.	Valve cover gasket	.....	36	.....	.....	.....	108	.....
3.	seat	.....	24	.....	.....	.....	108	.....
4.	Spring	.....	24	.....	.....	.....	72	.....
5.	Valve	.....	24	.....	.....	.....	72	.....
Total net value year:						.....	Total net value 3 years:	.....

¹Offer in USD/EURO will be converted according to the exchange rate on the date of offer submission (average rate published by Narodowy Bank Polski, table A).

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Date and Signature of Bidders
Authorized Person

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Bidder Company Stamp

Gardner Denver PZ 8 / PZ 9

No.	Item description	Manufacturer part number	Estimated Q-ty per year	Manufacturer	Net price per unit [PLN/EUR/USD ¹]	Total value year [PLN/EUR/USD ¹]	Estimated Q-ty three years	Total value three years [PLN/EUR/USD ¹]
6.	Liner gasket		36				108	
7.	Valve cover gasket		36				108	
8.	seat		24				108	
9.	Spring		24				72	
10.	Valve		24				72	
	Total net value year:						Total net value 3 years:	

¹Offer in USD/EURO will be converted according to the exchange rate on the date of offer submission (average rate published by Narodowy Bank Polski, table A).

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Authorized Person

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Mud Pump National 9P100/10P130

No.	Item description	Manufacturer part number	Estimated Q-ty per year	Manufacturer	Net price per unit [PLN/EUR/USD ¹]	Total value year [PLN/EUR/USD ¹]	Estimated Q-ty three years	Total value three years [PLN/EUR/USD ¹]
11.	Liner gasket 6 1/2"		36				108	
12.	Liner gasket 6"		36				108	
13.	Liner gasket 5 1/2"		36				108	
14.	Liner gasket 5"		24				72	
15.	Valve cover gasket		48				144	
16.	Spring		36				108	
17.	Seat		48				144	
18.	Valve		48				144	
	Total net value year:						Total net value 3 years:	

¹Offer in USD/EURO will be converted according to the exchange rate on the date of offer submission (average rate published by Narodowy Bank Polski, table A).

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Mud Pump F-800 / F-1000

No.	Item description	Manufacturer part number	Estimated Q-ty per year	Manufacturer	Net price per unit [PLN/EUR/USD ¹]	Total value year [PLN/EUR/USD ¹]	Estimated Q-ty three years	Total value three years [PLN/EUR/USD ¹]
19.	Liner gasket		48				144	
20.	Valve cover gasket		36				108	
21.	Spring		36				108	
22.	Seat		36				108	
23.	Valve		36				108	
	Total net value year:						Total net value 3 years:	

¹Offer in USD/EURO will be converted according to the exchange rate on the date of offer submission (average rate published by Narodowy Bank Polski, table A).

Date and Signature of Bidders
Authorized Person

Bidder Company Stamp

Mud Pump Bomco F-1600

No.	Item description	Manufacturer part number	Estimated Q-ty per year	Manufacturer	Net price per unit [PLN/EUR/USD ¹]	Total value year [PLN/EUR/USD ¹]	Estimated Q-ty three years	Total value three years [PLN/EUR/USD ¹]
24.	Liner gasket		48				144	
25.	Valve cover gasket		48				144	
26.	Valve cover gasket		48				144	
27.	Spring		48				144	
28.	Seat		48				144	
29.	Valve		48				144	
	Total net value year:						Total net value 3 years:	

¹Offer in USD/EURO will be converted according to the exchange rate on the date of offer submission (average rate published by Narodowy Bank Polski, table A).

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Authorized Person

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Mud Pump IDECO T1300

No.	Item description	Manufacturer part number	Estimated Q-ty per year	Manufacturer	Net price per unit [PLN/EUR/USD ¹]	Total value year [PLN/EUR/USD ¹]	Estimated Q-ty three years	Total value three years [PLN/EUR/USD ¹]
30.	Liner gasket		48				144	
31.	Valve cover gasket		48				144	
32.	Valve cover gasket		48				144	
33.	Spring		36				108	
34.	Seat		36				108	
35.	Valve		36				108	
36.	Seat		48				144	
37.	Valve		48				144	
	Total net value year:						Total net value 3 years:	

¹Offer in USD/EURO will be converted according to the exchange rate on the date of offer submission (average rate published by Narodowy Bank Polski, table A).

Date and Signature of Bidders
Authorized Person

Bidder Company Stamp

Mud Pump Bentec T1600 7500 psi

No.	Item description	Manufacturer part number	Estimated Q-ty per year	Manufacturer	Net price per unit [PLN/EUR/USD ¹]	Total value year [PLN/EUR/USD ¹]	Estimated Q-ty three years	Total value three years [PLN/EUR/USD ¹]
38.	Liner gasket 6 1/2"		12				36	
39.	Liner gasket 6"		12				36	
40.	Liner gasket 5 1/2"		12				36	
41.	Liner gasket 5"		6				18	
42.	Valve cover gasket		36				108	
43.	Spring		24				72	
44.	Seat		36				108	
45.	Valve		36				108	
	Total net value year:						Total net value 3 years:	

¹Offer in USD/EURO will be converted according to the exchange rate on the date of offer submission (average rate published by Narodowy Bank Polski, table A).

Date and Signature of Bidders
Authorized Person

Bidder Company Stamp

Mud Pump Bentec T1600 7500 psi

No.	Item description	Manufacturer part number	Estimated Q-ty per year	Manufacturer	Net price per unit [PLN/EUR/USD ¹]	Total value year [PLN/EUR/USD ¹]	Estimated Q-ty three years	Total value three years [PLN/EUR/USD ¹]
46.	Liner gasket 6 1/2"		36				108	
47.	Liner gasket 6"		36				108	
48.	Liner gasket 5 1/2"		36				108	
49.	Liner gasket 5"		24				72	
50.	Valve cover gasket		48				144	
51.	Spring		36				108	
52.	Seat		48				144	
53.	Valve		48				144	
	Total net value year:						Total net value 3 years:	

¹Offer in USD/EURO will be converted according to the exchange rate on the date of offer submission (average rate published by Narodowy Bank Polski, table A).

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Authorized Person

Bidder Company Stamp

Mud Pump Oilwell A-850

No.	Item description	Manufacturer part number	Estimated Q-ty per year	Manufacturer	Net price per unit [PLN/EUR/USD ¹]	Total value year [PLN/EUR/USD ¹]	Estimated Q-ty three years	Total value three years [PLN/EUR/USD ¹]
54.	Liner gasket 6 1/2"		24				72	
55.	Liner gasket 6"		24				72	
56.	Liner gasket 5 1/2"		24				72	
57.	Liner gasket 5"		24				72	
58.	Valve cover gasket		48				144	
59.	Spring		36				108	
60.	Seat		36				108	
61.	Valve		36				108	
	Total net value year:						Total net value 3 years:	

¹Offer in USD/EURO will be converted according to the exchange rate on the date of offer submission (average rate published by Narodowy Bank Polski, table A).

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Authorized Person

Bidder Company Stamp

Mud Pump Piston ACUMEN Patriot

No.	Item description	Manufacturer part number	Estimated Q-ty per year	Manufacturer	Net price per unit [PLN/EUR/USD ¹]	Total value year [PLN/EUR/USD ¹]	Estimated Q-ty three years	Total value three years [PLN/EUR/USD ¹]
62.	Piston 5"		48				144	
63.	Piston 5-1/2"		48				144	
64.	Piston 6"		48				144	
65.	Piston 6-1/2"		48				144	
	Total net value year:						Total net value 3 years:	

¹Offer in USD/EURO will be converted according to the exchange rate on the date of offer submission (average rate published by Narodowy Bank Polski, table A).

Discount for long notice delivery – up to 45 days

*please notice that this discount will be one of the criteria for offer evaluation


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2. Exalo Drilling S.A requirements

	Bidder Offer	Exalo Drilling S.A. requirements.
We declare that we accept final version of Draft Sales Agreement.	YES	Mandatory to accept
Country of manufacturing:		Mandatory to provide
HS code:		Mandatory to provide
<u>Delivery terms: Incoterms 2020</u> <u>DDP, POLAND (VAT excl.)</u> 1. Zielona Góra : ul. Naftowa 3, 65-705 Zielona Góra 2. Libusza : ul. Kolonia 21/6, 38-306 Libusza 3. Piła: ul. Powstańców Wlkp. 167, 64-920 Piła	YES	Mandatory to accept
We accept MOQ (Minimum order value) set by the Buyer as 1 000\$. The minimum order value for offers submitted in another currency will be proportional and converted at exchange rates.	YES	Mandatory to accept
Successive Deliveries (delivery time): Short notice	up to 21 days	Mandatory to accept
Successive Deliveries (delivery time): Long notice	up to 45 days	Mandatory to accept
Validity of offer (days):	90 days	Mandatory to accept
Payment scheme:	After each delivery based on properly issued invoice. Paid within 30 days of invoice date	Mandatory to accept
Bidder Contact Person:		Mandatory to provide
Telephone number:		Mandatory to provide
E-mail address:		Mandatory to provide


 Date and Signature of Bidders
 Authorized Person


 Bidder Company Stamp